





Unlocking Intangible Asset Finance: A Guide for Banking **Professionals**

Programme Code: HGCR00P25

11 November 2025 (Tuesday) 12:00nn – 2:00pm

Programme Outline

This course is designed to equip banking professionals with a comprehensive understanding of intangible assets and how to leverage such assets in modern finance. Participants will delve into the realm of global trends, real-world banking scenarios and their implications. This course will cover:

- An overview of intellectual properties (IPs) and intangible assets and their values in modern finance
- IP's bankability e.g. issues on demand, cash flows, valuation, due diligence and risks
- How to evaluate and structure IP-backed loans
- World Intellectual Property Organization (WIPO)'s reports on IP financing

Speakers Introduction



Mr. Johnson KONG, co-founder and Board Member, International Intellectual Property Commercialization Council (IIPCC), a global nonprofit NGO dedicated to promoting IP, innovation, and entrepreneurship. With expertise in IP consultation and strategy, including trade secrets, advises Fortune 500 companies governments.



Mr. Michael LIN, a Board Member, IIPCC and a strategic consultant, who enhances startups' and enterprises' competitiveness. He had extensive experience as a Patent Partner at Marks & Clerk for 13 years and a patent attorney at Procter & Gamble in charge of pharmaceuticals, chemicals, biosciences, materials science, and mechanics fields.

Recognized with "IAM Strategy 300" award, they speak at prestigious IP and innovation events worldwide.

Target Audience

- 1. Commercial Banking Relationship Managers, SME Relationship Managers.
- 2. Credit Risk Managers and Credit Analysts.
- 3. HKIB Professional Qualification Holders:











Zoom Classroom English

Application DEADLINE

4 November 2025 (Tuesday)



Virtual

APPLY NOW!

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Price



HKD



HKD450

HKD500